



"Specializing in Real Estate Development, Commercial Development and Acquisitions"

Chairman Julius Genachowski
Federal Communications Commission
445 12th Street, SW
Washington, D.C. 20554

10/18/2011

RE: In the Matter of applications of AT&T Inc. and Deutsche Telekom AG for consent to assign or Transfer Control of licenses and Authorizations (WT Docket No. 11-65).

Dear Chairman Genachowski and Commissioners:

Things have changed a great deal since we opened our business in 1985. At that time, faxing seemed like something out of Star Trek. Today, we rely on wireless devices to handle orders, accept payments and communicate with our customers. I believe the merger proposal of AT&T and T-Mobile would benefit small business like ours because it would provide more affordable and more reliable wireless broadband service.

Even though our business is located in Akron, our customer base stretches into Cleveland where the availability of high-speed mobile broadband is greater than here in Akron. In order for us to remain competitive in that market, we will soon need access to more advanced communications technology. To my knowledge, AT&T's plan to extend its 4G LTE service to nearly all Americans by combining resources with T-Mobile is the most feasible option available for near-term build out of wireless infrastructure, and without any expense to taxpayers.

In our quarter century of existence, I have never witnessed business conditions as challenging as the ones we face today. Continued success will require new operational efficiencies to save costs and new marketing opportunities to reach potential customers. I believe access to more advanced mobile communications will help us achieve both.

I urge you to give your approval to the AT&T/T-Mobile merger so small business owners like me have a better chance to reach our next 25 years.

Sincerely,

Philip Stevens
SVP Marketing

CC:
Chairman Julius Genachowski